

brainforest

We are hiring...

Entrepreneurial CEO Digital Forest Marketplace

Location:

Switzerland or Spain, or remote with frequent travel to HQ

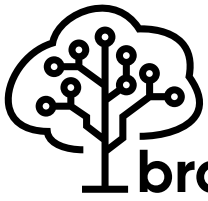
Time commitment:

full-time 100%

**#leadership #forests #trust #operations
#ecosystemsolutions #impact #startup
#naturebasedsolutions #data #climate**

Purpose of Brainforest & the MARKETPLACE:

- Brainforest is a Swiss for-impact organisation that is striving for game-changing solutions to unlock the full climate potential of forests at speed, scale, and quality. This is achieved by understanding existing market barriers, identifying solutions, developing new business models, and scaling them, all in coalition with existing organisations for global and rapid market reach.
- Brainforest operates as a Venture Studio start-up. Brainforest is the only venture studio worldwide exclusively focussed on forests with dedicated industry specialists and a global network.
- It's first venture is to incentivize investments in forest projects through the creation of a digital marketplace ("MARKETPLACE") which will connect corporate and investor demand with a validated deal flow of forest project supply. Today, billions of dollars are looking for forest projects to fund, while viable forest projects go unfunded. Our MARKETPLACE seeks to reduce such barriers and friction.
- The yet-to-be-incorporated MARKETPLACE
 - offers a one-stop-hub for finding forest-climate projects facilitating the entire process from listing to investing;
 - turns data into relevant information, agglomerates into portfolios and completes transactions;
 - reduces transaction costs and lead time through an easy and automated process



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We are looking for an entrepreneurial CEO for our new digital MARKETPLACE to join us in the mission to unlock the full potential of forests as the best natural climate solution and who shares our passion for forests & a better climate.

→ Role description

- Direct report to the board.
- Develop and deliver a strategy to scale the MARKETPLACE
- Develop and launch the minimal viable product (MVP)
- Build-up and lead a diverse team of forestry, data and technology experts
- Ensure flawless investor relations & effective fundraising
- Work with few resources and have a can-do attitude, define, organize and manage resources
- Work closely with the Founder
- Collaborate with the Brainforest incubation team, composed of forestry, venture building, sustainability and business experts
- Join a highly dynamic team of experts in forestry, data analysis, advanced technology (e.g. AI, remote sensing, satellite) and sustainable business, set to grow fast in the coming years!

→ Requirements for the position

- A minimum of 10 years of professional experience in positions that are relevant, ideally marketplace/e-commerce, broker, natural climate solutions financing
- A minimum of 4 years experience in teambuilding and leadership
- Previous experience in business development and start-up and/or VC environments; ideally a track-record of successful venture building incl. fundraising
- Previous experience in the application of agile, people-centred design methodologies for the development of business models
- Strong financial literacy including executing large transaction volumes
- Strong focus on external and internal customers, with active listening abilities, empathy, and ability to identify and satisfy their explicit and implicit expectations. Ability to always be one step ahead of client expectations
- Sound relationship skills in diverse cultural environments, with the ability to mediate and build bridges of trust and understanding with and between such stakeholders. Particularly in financial and investment environments
- Outcome driven and detail oriented
- Ability to meet tight deadlines without compromising the quality of results
- Desire and capacity for learning, self-management and self-leadership, teamwork, and to contribute in a proactive and generous way with your own ideas
- High motivation to promote the large-scale forest restoration ecosystem and to contribute to the global ecological transition. Passionate about the environment

→ Benefits

- Opportunity to shape a new venture that contributes to climate change mitigation
- Dynamic, caring, high purpose and mission driven work environment
- Global reach and impact
- Cooperation with renowned experts and chance to extend your network

→ Contractual aspects

- Open-ended full-time contract
- Fair and (within a start-up environment) competitive compensation package
- With equity incentive structures

