

We are swisspor

The swisspor Group is the number one provider of insulation and sealing solutions in Switzerland and built a network of successful subsidiaries across Europe. Today, we are the leading Swiss developer, manufacturer and supplier of products and systems for energy-efficient and aesthetic building envelopes.

Our group companies manufacture and market their products under the brand of swisspor, eternit and Swisspearl in Switzerland and the European economic area. Over 3500 employees, 26 sites in six countries and a Europe-wide sales organization provide us with excellent accessibility to customers. Innovation, quality, advice and a high, flexible service level have defined what we are today – Not only the number one in Switzerland for insulation and sealing for buildings, but also a significant and well-regarded supplier in Europe.

Business Development Intern – 100% (w/m) for 3 months starting in June 2021

Responsibilities

- Help the OEM / Private label team in building different sales strategies
- Define strategic clients to target and develop opportunities for alliances
- Aware of industry trends and maintains extensive knowledge of competitor's offerings
- Market research and analysis, systematic data collection and maintenance
- Preparation of presentations and statistics
- Driving decision-making by presenting solutions and recommendations to senior management
- Transfer qualified leads to appropriate project leaders for follow-up

Requirements

- Recent graduate or current student in the field of study of Economics, Business Administration, Management or any other subject related to the field of business
- Strong academic performance
- Interested in working for an internationally operating, swiss based company
- Fluent in English and German
- Proven analytical and conceptual skills
- Solution-based, proactive and independent approach
- Team player, self-dependent and enjoys goal-oriented work
- High level of motivation and commitment

Benefits

- Interesting and challenging opportunity to help shaping the future of the swisspor group
- Networking and collaboration with our various stakeholders across the swisspor group
- Attractive career prospects and opportunities for growth
- Dynamic working environment with a motivated team
- Possibility of doing home office (partially)
- In certain circumstances – international business trips
- Become part of our exclusive talent pool with meetings and activities after the internship

A responsible and exciting field of activity awaits you in a sustainably growing company. Quality, service and customer orientation are actively and successfully lived. A collegial and success-oriented environment with attractive employment conditions complete this exciting job offer.

Please send your complete application documents (CV, grades and motivation letter) to lars.sager@swisspor.com. Mr Sager will be happy to answer your questions on +41 79 534 63 65.